

CHRISTCHURCH FOOD FESTIVAL

27TH - 29TH MAY 2023

EVENT PARTICIPATION

CHRISTCHURCH FOOD
FESTIVAL 2023
27th - 29th May



HATTINGLEY
VALLEY

www.christchurchfoodfest.co.uk



CHRISTCHURCH FOOD FESTIVAL

Launched in 2000, the Christchurch Food Festival was run as a Community Interest Company (CIC) until 2019.

As well as hosting some amazing food and drink, the festival is a great open-air showcase of Christchurch, attracting vital tourism to the town and helping support the local economy.

Since our enforced break due to COVID, we have run 2 epic festivals, with over 60,000 visitors enjoying each event. With a new look and layout, new fun features, great chefs and entertainment, everyone had a blast and now we are looking forward to 2023

As a team, we all love Christchurch and are committed to build on what is already a fantastic event, bringing people together in a beautiful town on the South Coast to share great food and drink.



BACK TO OUR REGULAR WEEKEND

Are you looking for an opportunity to showcase your brand and connect with a large, engaged audience? Look no further than our annual event taking place on the second bank holiday in May at Christchurch Quomps.

We bring together a diverse crowd of food and entertainment enthusiasts, showcasing the best local produce, street food and an array of entertainment. Our star-studded line-up includes renowned chef James Golding back again with a gaggle of their culinary friends, a live Sheep Show, a DJ set on the bandstand, and a fully programmed entertainment stage with local music, drama, and dance performances.

By taking part in our event, you'll have the chance to sell to a huge crowd of happy visitors, reach a captive audience in a picturesque setting, and be associated with a highly successful and popular event. Don't miss out on this unique opportunity to elevate your brand and make lasting connections with our attendees.



CHEF DEMO THEATRE

including James Golding and friends....

One of the highlights of the festival is the Chef Demonstration theatre and we welcome some top local and national chefs to share their culinary skills, and make your mouths water...this year we are delighted to again welcome James Golding, Executive Chef for the Pig Hotels Group and regular on Sunday Brunch who as a Christchurch local loves the festival and takes part every year coming back with some of his chef friends to have some fun entertaining the crowds.



James Golding



Morgan McGlynn



Sam & Shauna



Colin Nash



Richard Bertinet



Andrew Dickens



Ulrica Johnson



Luke Matthews



Stephen Hall



James Fowler



THE SHEEP SHOW

The Sheep Show brings real live sheep to the festival with fun, educational and inspiring entertainment. It's a really popular draw for kids and adults alike and is a key way for us to help reconnect people back to where their food comes from.

Appearing at over 100 shows a year and in front of an estimated audience of 2.5 million people, this unique show has captured the hearts of many.

THE BEST PRODUCE AROUND

Our goal this year is to bring even more great produce and ingredients, representing the very best of what is available from the South and South West of England. There is a wealth of fabulous food and drink being produced in our 'back yard' by generally small and passionate businesses.

As we did in 2021 and 2022, we aim to bring a unique experience of discovery for visitors so we select only the very best producers that we can find.

We will continue to bring together the best street food, craft beers, artisanal cocktails and wines to Christchurch as a key part of the visitor experience, but we also aim to create something different that people won't generally see anywhere else.



SUSTAINABILITY

As event organisers, we are acutely aware of the wasteful characteristic of our industry. That is why we are passionate about creating a world in which the next generation can survive, thrive, and enjoy the same environment we are fortunate to live in, particularly the beautiful seaside we call home.

- We use tech to communicate and take payments as much as possible, and organise travel & logistics throughout the whole event process so that car sharing, carbon-offsetting, local and combined trips for deliveries, and full loads are maximised.
- We partner with Event Cup Solutions to provide all cups and serveware committing to no single use plastic onsite, reducing litter and waste. We will use recycled One Planet One Chance cups for the event, with a full management model to ensure the messaging is clear.
- We only allow compostable or reusable plates and cutlery – including drinking straws. All cutlery must be made from FSC-assured wood.
- Disposable single-serving sachets, like those used for sauces or sugar will not be available.
- All of our bars are made from upcycled or recycled materials



DESTINATION MARKETING & PR

Our marketing and PR strategy is two-pronged. We will be aiming at all local media to promote the festival to a local and regional audience. We already know that the festival attracts huge coverage in local media and with the new exciting content and activities this is only likely to increase.

We also aim to put Christchurch and the festival on the map. We will be promoting Christchurch and the surrounding areas as a destination as well as the festival itself and of course we have a wealth of assets to throw at this.

“We’re Good To Go” is the official UK mark to signal that a tourism and hospitality business has worked hard to follow Government and industry COVID-19 guidelines and has a process in place to maintain cleanliness and aid social distancing.



TESTIMONIALS

“As Thoroughly Wild Meat Co we have traded at Christchurch Food Festival for more years than I care to remember. It's always had a lovely atmosphere and good food and drink but I think the 2021 festival hit a whole new level. A really amazing food trader line up, huge drink selection and lots and lots to see and, to cap it all, a lovely location. What more can you ask for?!”

Lavinia Hastie, Thoroughly Wild Meat Co.

“Christchurch Food Festival was our first and best show of 2021. We met lots of existing and new customers. Well run and friendly. We will definitely be there in 2022”.

Tracy Thew, New Forest Shortbread

“We had a fantastic weekend on the south coast at the Christchurch Food Festival, the event had a great buzz, a wonderful family friendly atmosphere and was well run. We were very busy but myself and all the staff had such a fun weekend. Philip and his team were great to work with and I'm looking forward to 2022 already.”

David Nye, Crispy Duck Rotisserie

“I would just like to send a quick message to all the team that made the 2021 Food Festival such a roaring success against all the odds. The new layout worked perfectly for us and the feedback from all our customers was amazing. After the previous 18 months we have all endured it was great to get back out and to be part of the new and improved Festival. Please pass our thanks to your team and all the volunteers that made it such an amazing weekend. Bring on 2022.”

Colin Flitter, Hop On Inn

“Having attended the Christchurch Food Festival for many years, we were impressed by how the event has developed and grown under the new stewardship. With a nice balance of interesting market stalls, and a wide variety of food-to-go offerings. Purbeck Ice Cream would highly recommend the festival, and we look forward to working with them again next year.”

Simon Fox, Purbeck ice Cream

“I have attended the festival twice now and can safely say it's one of our highlight events of the year. There is a great vibe and energy from all the stallholders and customers and it's in such a beautiful part of Christchurch. It's an event not to be missed!”

Tom Waugh, Riverford Organic

“Combining the very best in local food and drink, the Christchurch Food Festival is a brilliant showcase for artisan producers. We look forward to it every year”

James Smart, The Real Cure

“We have been very fortunate to work with Real Food Festival and Christchurch Food Festival in 2021, this being our first year at the festival we weren't sure what to expect with all the challenges that 2021 had brought to events and festivals. To our delight it was extremely well organised and well attended. We found new customers who are still ordering Biltong from us regularly. We look forward to returning in 2022.”

Clive Peterson, Biltong Boss

“Thanks for the 2021 Christchurch Food Festival, great location on the Quay, with excellent organisation and great choice of food and entertainment – especially the sheep show which was a huge draw, I look forward to being back again next year.”

Jason Dean, Bratwurst UK

‘The Christchurch Food Festival shows the best that the local area has to give. It's a staple event in the local event calendar, and is a great place to support and try what the local industry has to offer.’

Dan Coulter, Jimmy's Iced Coffee



PROPOSAL FOR HATTINGLEY VALLEY

Hattingley Valley to be billed as a main Sponsor of Christchurch Food Festival 2023 and the exclusive sparkling wine provider for the main bars. As part of this package, Hattingley Valley will also be the operator and sponsor of the Sparkling Wine Bar.

To include:

- Space for 6m x 6m marquee and additional seating area (furniture supplied by sponsor)
- Hattingley logo included but not limited to: website, promotional material, leaflets, signage on site at Festival.
- Directional signage - logo to appear on all on site and wayfinding to festival
- Organiser bar operator to purchase stock for sale at other main bars (price TBC - sale or return)

Marketing and PR support

To include:

- Agreed posts to be included on @christchurchfoodfest social media x 3 per platform (Instagram and Facebook)
- Agreed posts to be included on @realfoodfest instagram/facebook/twitter (total followers across platforms circa 45,000)
- Agreed posts on @hattingley social media pages
- Inclusion in our local media editorial promotions & PR for local press.
- Coverage on website, including logos on sponsored features page, link to own website and profile

Package Price: £2,000 plus VAT

Rent for Sparkling Wine Bar - 20% of turnover

(Operator to use CFF Zettle-based payment system)



Participation for Hattingley Valley

Taking part in this event gives you unique, unrivalled exposure, giving you the opportunity to engage with all the attendees at the event. The Christchurch Food Festival provides an exceptional platform from which to interact with and educate knowledgeable and engaged visitors.

Join us for the opportunity to communicate key brand messages, and allow visitors to experience and taste your products to build awareness, generate on-site sales and develop and recruit new customers for the future. We can also help you build your UK social audiences locally and also Nationally/London with our @realfoodfest assets.

This is a superb opportunity to promote and communicate an great product to an open and engaged audience and you will be associated with one of the most popular and well-loved events on the South Coast.





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